PARISHWIDE HOSPITAL SERVICE DISTRICT OF THE PARISH OF CONCORDIA STATE OF LOUISIANA RIVERLAND MEDICAL CENTER

MANAGEMENT'S DISCUSSION AND ANALYSIS

AND

BASIC FINANCIAL STATEMENTS

WITH

INDEPENDENT AUDITORS' REPORT

FOR THE YEARS ENDED
SEPTEMBER 30, 2004, 2003 AND 2002

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date 5/18/65

PARISHWIDE HOSPITAL SERVICE DISTRICT OF THE PARISH OF CONCORDIA, STATE OF LOUISIANA "RIVERLAND MEDICAL CENTER" YEARS ENDED SEPTEMBER 30, 2004, 2003 AND 2002

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This section of the District's annual financial report presents background information and management's analysis of the District's financial performance during the fiscal year that ended on September 30, 2004. Please read it in conjunction with the financial statements in this report

Financial Highlights

- The District's total assets increased by approximately \$2,356,000 or approximately 38%.
- During the year, the District's total operating revenues decreased approximately \$374,000 or 3% to \$13,495,000 from the prior year while expenses decreased approximately \$17,000 or .1%. The District had a loss from operations of approximately \$1,371,000 which compares to a loss of \$1,000,000 the previous year.
- The net patient service revenue decreased approximately \$473,000 to approximately \$12,693,000 from the prior year's net patient service revenue of approximately \$13,167,000.
- The District has net assets of approximately \$3,187,000 as of September 30, 2004.

Required Financial Statements

The Basic Financial Statements of the District report information about the District using Governmental Accounting Standards Board (GASB) accounting principles. These statements offer short-term and long-term financial information about its activities. The Balance Sheets include all of the District's assets and liabilities and provide information about the nature and amounts of investments in resources (assets) and the obligations to District creditors (liabilities). It also provides the basis for computing rate of return, evaluating the capital structure of the District and assessing the liquidity and financial flexibility of the District. All of the current year's revenues and expenses are accounted for in the Statements of Revenue, Expenses and Changes in Net Assets. This statement measures improvements in the District's operations over the past two years and can be used to determine whether the District has been able to recover all of its costs through its patient service revenue and other revenue sources. The final required financial statement is the Statements of Cash Flows. The primary purpose of this statement is to provide information about the District's cash from operations, investing and financing activities, and to provide answers to such questions as where did cash come from, what was cash used for and what was the change in cash balance during the reporting period

Financial Analysis of the District

The Balance Sheets and the Statements of Revenue, Expenses, and Changes in Net Assets report information about the District's activities. These two statements report the net assets of the District and changes in them. Increases or decreases in the District's net assets are one indicator of whether its financial health is improving or deteriorating. However, other nonfinancial factors such as changes in the health care industry, changes in Medicare and Medicaid regulations, and changes in managed care contracting should also be considered.

Net Assets

A summary of the District's Balance Sheets are presented in Table 1 below:

TABLE 1
Condensed Balance Sheets

	<u>2004</u>	2003	\$ Change	% Change
Total current assets Capital assets - net Other assets	\$ 5,062,346 3,274,452 264,384	\$ 2,882,020 3,157,571 205,677	\$ 2,180,326 116,881 58,707	75 65% 3.70% <u>28.54%</u>
Total assets	\$ 8,601,182	\$ 6,245,268	\$ 2,355,914	<u>37.72%</u>
Current liabilities	\$ 4,849,877	\$ 1,500,052	\$ 3,349,825	223.31%
Long-term debt outstanding and other long-term liabilities	563,994	186,583	<u>377,411</u>	202.28%
Total liabilities	5,413,871	1,686,635	3,727,236	220.99%
Invested in capital assets,				
net of related debt	2,598,692	2,836,081	(237,389)	-8 37%
Unrestricted net assets	588,619	1,722,552	(1,133,933)	<u>-65.83%</u>
Total net assets	3,187,311	4,558,633	(1,371,322)	- <u>30.08</u> %
Total liabilities and net assets	\$ 8,601,182	\$ 6,245,268	\$ 2,355,914	<u>37.72%</u>

As can be seen in Table 1, total assets increased by \$2,356,000 in fiscal year 2004 up from \$6,245,000 in fiscal year 2003. The change in total net assets resulted from a net operating loss for the current year.

Summary of Revenue, Expenses and Changes in Net Assets

The following table presents a summary of the District's historical revenues and expenses for each of the fiscal years ended September 30, 2004 and 2003

TABLE 2
Condensed Statements of Revenue, Expenses and
Changes in Net Assets

	2004	2003	\$ Change	% Change
_				
Revenue:				
Net patient service revenue	\$ 12,693,294	\$ 13,166,779	\$ (473,485)	-3 60%
Sales tax revenue	427,487	408,031	19,456	4.77%
Other revenue	374,018	294,220	79,798	<u>27.12%</u>
Total revenue	13,494,799	13,869,030	(374,231)	-2 70%
Expenses:				
Salaries and benefits	6,874,082	6,340,221	533,861	8.42%
Medical supplies and drugs	1,719,177	1,715,110	4,067	0.24%
Insurance	290,612	263,77 5	26,837	10.17%
Professional fees	1,509,618	1,709,211	(199,593)	-11 68%
Other expenses	1,743,980	1,798,302	(54,322)	-3.02%
Provision for bad debt	2,319,368	2,672,673	(353,305)	-13.22%
Depreciation and amortization	373,573	367,528	6,045	1.64%
Interest	37,213	17,957	<u>19,256</u>	<u>107.23%</u>
Total expenses	14,867,623	14,884,777	(17,154)	-0.12%
Operating income (loss)	(1,372,824)	(1,015,747)	(357,077)	35 15%
Nonoperating income:				
Interest income	1,502	15,962	<u>(14,460</u>)	<u>-90.59%</u>
Excess of revenue (expenses)	(1,371,322)	(999,785)	(371,537)	37.16%
Net assets at beginning of year	4,558,633	5,558,418	(999,785)	<u>-17.99%</u>
Net assets at end of year	\$ 3,187,311	\$ 4,558,633	\$ (1,371,322)	<u>-30.08%</u>

Sources of Revenue

Operating Revenue

During fiscal year 2004, the District derived the majority of its total revenue from patient service revenue. Patient service revenue includes revenue from the Medicare and Medicaid programs and patients, or their third-party payers, who receive care in the District's facilities. Reimbursement for the Medicare and Medicaid programs and the third-party payers is based upon established contracts. The difference between the covered charges and the established contract is recognized as a contractual allowance. Other revenue includes cafeteria sales, sales tax revenue and grant revenue.

Capital Assets

During fiscal year 2004, the District invested approximately \$495,000 in capital assets included in Table 3 below. The increase in buildings and fixed equipment resulted from a new roof placed upon the hospital during fiscal year 2004

TABLE 3
Capital Assets

	September 30, 2004	September 30, 2003	\$ Change	% Change
Land and land improvements	\$ 255,927	\$ 256,331	\$ (404)	-0 16%
Buildings and fixed equipment	5,121,210	4,733,625	387,585	8 19%
Leasehold improvements	27,197	38,577	(11,380)	-29 50%
Equipment	6,114,479	6,013,557	100,922	<u>1.68%</u>
Total	11,518,813	11,042,090	476,723	4 32%
Less: accumulated depreciation	8,244,361	7,884,519	359,842	<u>4.56%</u>
Net property, plant, and				
equipment	\$ 3,274,452	\$ 3,157,571	\$ 116,881	3.70%

Net property, plant and equipment have increased only slightly because of a lack of funding. The District purchased new Radiology and Respiratory equipment resulting in the increase in equipment for 2004.

Long-term Debt

At year-end, the District had \$564,000 in long-term debt. Certificates of indebtedness were issued for \$500,000 to finance a new roof for the hospital facility. Total long-term debt outstanding represents 7% of the District's total assets at September 30, 2004

Contacting the District's Financial Manager

This financial report is designed to provide our citizens, customers and creditors with a general overview of the District's finances and to demonstrate the District's accountability for the money it receives. If you have questions about this report or need additional financial information, contact Riverland Medical Center Administration.

Bobby G. Lester, CPA John S. Wells, CPA Robert G. Miller, CPA Paul A. Delaney, CPA Mary L. Carroll, CPA

Brenda J. Lloyd, CPA

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INDEPENDENT AUDITORS' REPORT

Board of Commissioners
Parishwide Hospital Service District
of the Parish of Concordia,
State of Louisiana
("Riverland Medical Center")
Ferriday, Louisiana

We have audited the accompanying basic financial statements of Parishwide Hospital Service District of the Parish of Concordia, State of Louisiana, Riverland Medical Center (the "District"), a component unit of the Concordia Parish Police Jury, as of and for the years ended September 30, 2004, 2003 and 2002, as listed in the table of contents. These basic financial statements are the responsibility of the District's management. Our responsibility is to express an opinion on these basic financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the basic financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the basic financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall basic financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the financial position of Riverland Medical Center, as of September 30, 2004, 2003 and 2002, and the results of its operations, changes in net assets, and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

The accompanying basic financial statements have been prepared assuming that Riverland Medical Center will continue as a going concern. As discussed in Note 19 to the financial statements, under existing circumstances, there is substantial doubt about the ability of Riverland Medical Center to continue as a going concern at September 30, 2004. Management's plans in regard to that matter also are described in Note 19. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

Board of Commissioners Parishwide Hospital Service District of the Parish of Concordia, State of Louisiana Page Two

In accordance with <u>Government Auditing Standards</u>, we have also issued our report dated February 3, 2005, on our consideration of the District's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grants. That report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> and should be read in conjunction with this report in considering the results of our audit.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information listed in the table of contents is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

As discussed in Note 2 to the financial statements, effective October 1, 2002, the District changed its accounting policy related to financial statement presentation to comply with the provisions of Statement No. 34 of the Governmental Accounting Standards Board

Management's discussion and analysis on pages "i" through "v" is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted primarily of inquiries of management regarding the methods of measurement and presentation of the supplementary information. However, we did not audit the information and express no opinion on it.

Certified Public Accountants

Lester, Milla Wills

February 3, 2005

RIVERLAND MEDICAL CENTER BALANCE SHEETS SEPTEMBER 30, 2004, 2003 AND 2002

ASSETS		<u>2004</u>		<u>2003</u>	2002
Current Assets					
Cash and cash equivalents (Note 3) Accounts receivable, net of estimated	\$	1,804,472	\$	-0-	\$ 448,488
uncollectibles (Note 4)		2,896,804		2,482,897	2,515,065
Estimated third-party payor settlements		-0-		-0-	189,846
Inventory		292,003		363,616	345,123
Prepaid expenses		66,499		33,478	39,367
Other receivables		2,568	_	2,029	9,014
Total Current Assets	•	5,062,346	-	2,882,020	3,546,903
Non-Current Assets					
Property, plant and equipment, net (Note 5)		3,274,452		3,157,571	3,119,727
Other assets (Note 6)	_	264,384	_	205,677	163,211
Total Assets	\$,	8,601,182	\$ _	6,245,268	\$ 6,829,841
LIABILITIES AND NET ASSETS					
Current Liabilities					
Overdraft	\$	-0-	\$	26,390	\$ -0-
Accounts payable		501,299		457,042	197,001
Accrued expenses and withholdings payable					
(Note 7)		990,582		840,077	799,882
Estimated third-party payor settlements (Note 9)		3,246,230		41,636	-0-
Current maturities of long-term debt		111,766		134,907	119,940
Total Current Liabilities	-	4,849,877	_	1,500,052	1,116,823
Long-term debt, net of current maturities (Note 11)		563,994	_	186,583	154,600
Total Liabilities		5,413,871	_	1,686,635	1,271,423
Net Assets					
Invested in capital assets, net of related debt		2,598,692		2,836,081	2,845,187
Unrestricted net assets		588,619		1,722,552	2,713,231
Total Net Assets	-	3,187,311	-	4,558,633	5,558,418
	•	-,,			
Total Liabilities and Net Assets	\$	8,601,182	\$_	6,245,268	\$ 6,829,841

See accompanying notes to financial statements.

RIVERLAND MEDICAL CENTER STATEMENTS OF REVENUE, EXPENSES, AND CHANGES IN NET ASSETS YEARS ENDED SEPTEMBER 30, 2004, 2003 AND 2002

	<u>2004</u>	2003	2002
Revenue			
Net patient service revenue	\$ 12,693,294	\$ 13,166,779	\$ 12,644,503
Sales tax revenue (Note 15)	427,487	408,031	384,029
Grant revenue	112,974	66,510	6,959
Gain (loss) on disposal of assets	(27)	(20,373)	4,265
Other revenue	261,071	248,083	267,329
Total Revenue	13,494,799	13,869,030	13,307,085
Expenses			
Salaries and benefits	6,874,082	6,340,221	6,212,903
Medical supplies and drugs	1,719,177	1,715,110	1,510,488
Professional fees	1,509,618	1,709,211	1,216,996
Other expenses	1,341,154	1,441,552	1,260,956
Lease expense	83,292	61,711	78,827
Insurance	290,612	263,775	276,692
Retirement	319,534	295,039	277,545
Interest	37,213	17,957	19,870
Depreciation and amortization	373,573	367,528	386,839
Provision for bad debt	2,319,368	2,672,673	2,371,304
Total Expenses	14,867,623	14,884,777	13,612,420
Operating Income (Loss)	(1,372,824)	(1,015,747)	(305,335)
Non-Operating Income			
Interest income	1,502	15,962	21,032
Excess of (Expenses) Over Revenue	(1,371,322)	(999,785)	(284,303)
Net Assets at Beginning of Year	4,558,633	5,558,418	5,842,721
Net Assets at End of Year	\$ 3,187,311	\$ 4,558,633	\$ 5,558,418

RIVERLAND MEDICAL CENTER STATEMENTS OF CASH FLOWS YEARS ENDED SEPTEMBER 30, 2004, 2003 AND 2002

		<u>2004</u>	<u>2003</u>		2002
Cash flows from operating activities:					
Cash received from patients and third-party					
payors	\$	13,164,613	\$ 10,757,756	\$	10,479,433
Other receipts from operations		802,497	745,573		671,976
Cash payments to employees and for employee-					
related cost		(7,043,111)	(6,595,065)		(6,369,627)
Cash payments for other operating expenses		(4,861,004)	(4,943,922)		(4,399,729)
Net cash provided (used) by operating activities		2,062,995	(35,658)		382,053
Cash flows from investing activities:					
Collections on physician and nurse loans		35,783	51,395		14,747
Loans to physicians and nursing students		(60,500)	(74,200)		-0-
Net change in other assets		(29,733)	(20,674)		(9,535)
The straings in outer abouts		(20,700)	(20,011)		(0,000)
Net cash provided (used) by investing activities		(54,450)	(43,479)		5,212
Cash flows from capital and related financing activities:					
Interest expense		(37,213)	(17,957)		(19,870)
Proceeds from long-term debt		527,700	176,748		107,745
Principal payments on long-term debt		(173,430)	(129,798)		(144,756)
Cash payments for bond issue costs		(5,463)	(129,790) -0-		(144,750) -0-
Proceeds from disposal of assets		5,233	5,507		4,266
Acquisition of property, plant and equipment		3,233 (494,510)	•		4,200 (151,381)
Acquisition of property, plant and equipment	-	(494,510)	(430,241)	•	(101,301)
Net cash provided (used) by capital and related					
financing activities:		(177,683)	(395,741)		(203,996)
					-
Net increase (decrease) in cash and cash					
equivalents		1,830,862	(474,878)		183,269
Beginning cash and cash equivalents (overdraft)		(26,390)	448,488		265,219
Ending cash and cash equivalents (overdraft)	\$	1,804,472	\$ (26,390)	\$	448,488
Supplemental disclosures of cash flow information:					
Cash paid during the period for interest	\$	31,997	\$ 17,957	\$	19,870

See accompanying notes to financial statements

RIVERLAND MEDICAL CENTER STATEMENTS OF CASH FLOWS (Continued) YEARS ENDED SEPTEMBER 30, 2004, 2003 AND 2002

		<u>2004</u>		<u>2003</u>		2002
Reconciliation of income from operations to net cash						
provided by operating activities:	_		_		_	
Operating income (loss)	\$	(1,372,824)	\$	(1,015,747)	\$	(305,335)
Interest expense considered capital financing		07.040		47.057		40.070
activity		37,213		17,957		19,870
Adjustments to reconcile revenue in excess of						
expenses to net cash provided by operating activities:						
Depreciation and amortization		373,573		367,528		386,839
Provision for bad debt		2,319,368		2,672,673		2,371,304
(Gain) loss on disposal of assets		27		20,373		(4,267)
Interest income		1,502		15,962		21,032
(Increase) decrease in:						,
Net patient accounts receivable		(2,733,275)		(2,640,505)		(2,270,190)
Estimated third-party payor settlements		3,204,594		231,482		105,120
Inventory		71,613		(18,493)		15,921
Prepaid expenses		(33,021)		5,889		(19,358)
Other receivables		(537)		6,987		(7,373)
Increase (decrease) in:						
Accounts payable		44,257		260,041		(52,333)
Accrued expenses and withholdings payable		150,505		40,195		120,823
Net cash provided (used) by operating activities	\$	2,062,995	\$	(35,658)	\$	382,053

NOTE 1 - ORGANIZATION AND OPERATIONS

Legal Organization

Parishwide Hospital Service District of the Parish of Concordia, State of Louisiana (referred to as "the District") was created by an ordinance of the Concordia Parish Police Jury on April 26, 1961, and was referred to as Concordia Parish Hospital until January 13, 1986, when the name was changed to Riverland Medical Center.

The District is a political subdivision of the Concordia Parish Police Jury whose jurors are elected officials. Its commissioners are appointed by the Concordia Parish Police Jury. As the governing authority of the Parish, for reporting purposes, the Concordia Parish Police Jury is the financial reporting entity for the District. Accordingly, the District was determined to be a component unit of the Concordia Parish Police Jury based on Statement No. 14 of the national Committee on Governmental Accounting. The accompanying financial statements present information only on the funds maintained by the District and do not present information on the police jury, the general governmental services provided by that governmental unit or the other governmental units that comprise the financial reporting entity.

Nature of Business

The District provides outpatient, emergency, inpatient acute hospital services, clinic and home health services (by joint venture effective July 15, 2000)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies of the District conform to generally accepted accounting principles as applicable to governments
The following is a summary of the more significant policies:

Enterprise Fund

Enterprise funds are used to account for operations that are financed and operated in a manner similar to private business enterprises - where the intent of the governing body is that the costs (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges.

Basis of Accounting

The Hospital uses the accrual method of accounting Under Governmental Accounting Standards Board (GASB) Statement No. 20, Accounting and Financial Reporting for Proprietary Funds and Other Governmental Activities That Use Proprietary Fund Accounting, the Hospital has elected not to apply Financial Accounting Standards Board pronouncements issued after November 30, 1989. Hospital accounting and reporting procedures also conform to the requirements of Louisiana Revised Statute 24:514 and to the guide set forth in the Louisiana Governmental Audit Guide, the AICPA, Audit and Accounting Guide - Health Care Organizations, published by the American Institute of Certified Public

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Accountants, and standards set by the Governmental Accounting Standards Board (GASB), which is the accepted standard setting body for establishing governmental accounting and financial reporting principles in the United States of America.

On October 1, 2002, the District adopted the provisions of Statement No. 34 (Statement 34) of GASB, Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments. Statement 34 established standards for external financial reporting for all state and local governmental entities, which include a balance sheet, a statement of revenue, expenses and changes in net assets; and a direct method statement of cash flows. It requires the classification of net assets into three components – invested in capital assets, net of related debt; restricted and unrestricted. These classifications are defined as follows:

- Invested in capital assets, net of related debt This component of net assets consists of
 capital assets, including restricted capital assets, net of accumulated depreciation and
 reduced by the outstanding balances of any bonds, mortgages, notes or other borrowings
 that are attributable to the acquisition, construction or improvement of those assets.
- Restricted This component of net assets consists of constraints placed on net asset use
 through external constraints imposed by creditors (such as through debt covenants),
 grantors, contributors or laws or regulation of other governments or constraints imposed by
 law through constitutional provisions or enabling legislation.
- Unrestricted This component of net assets consists of net assets that do not meet the
 definition of "restricted" or "invested in capital assets, net of related debt"

When both restricted and unrestricted resources are available for use, it is the District's policy to use restricted resources first, then unrestricted resources as they are needed.

The adoption of Statement 34 resulted in the previously reported unrestricted fund balance amount being classified to conform to the above net asset classifications. Additionally, the District restated the 2002 statement of cash flows to conform to the direct method of reporting cash receipts and disbursements.

Charity Care

The District provides care to patients who meet certain criteria under its charity care policy without charge or at amounts less than its established rates. Because the District does not pursue collection of amounts determined to qualify as charity care, they are not reported as revenue.

Inventory

Inventories are stated at the lower of cost or market value Cost is determined by the first-in, first-out, method.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Taxes

The entity is a political subdivision and exempt from taxation.

Property, Plant and Equipment

Property, plant and equipment is recorded at cost for purchased assets or at fair market value on the date of any donation. The District uses straight-line depreciation for financial reporting and third-party reimbursement. The following estimated useful lives are generally used.

Buildings 25 to 40 years
Machinery and Equipment 5 to 20 years
Furniture and Fixtures 5 to 15 years

Expenditures for additions, major renewals and betterments are capitalized and expenditures for maintenance and repairs are charged to operations as incurred.

The cost of assets retired or otherwise disposed of and the related accumulated depreciation are eliminated from the accounts in the years of disposal. Gains or losses resulting from property disposal are credited or charged to operations currently

Revenue and Expenses

For purposes of display, transactions deemed by management to be ongoing, major, or central to the provision of healthcare services are included in income or loss from operations; all peripheral transactions are reported as a component of nonoperating income.

Uncollectible Accounts

The District's estimate of collectibility is based on an evaluation of historical collections compared to gross revenue to establish an allowance for uncollectible accounts.

Credit Risk

The District provides medical care to Concordia Parish residents and grants credit to patients, substantially all of whom are local residents. The District's estimate of collectibility is based on an evaluation of historical collections compared to gross revenues to establish an allowance for uncollectible accounts.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Significant Concentration of Economic Dependence

The District has an economic dependence on a small number of staff physicians who admit over 90% of the District's patients. The District also has an economic dependence on Medicare and Medicaid as sources of payments as shown in the table in Note 13. Accordingly, changes in federal or state legislation or interpretations of rules have a significant impact on the District.

NOTE 3 - DEPOSITS AND INVESTMENTS

Investing is performed in accordance with investment policies complying with state statutes. Funds may be invested in direct obligations of the United States Government and its agencies pledged by its full faith and credit, certificates of deposit and savings accounts which are secured by FDIC or pledged of securities, and government backed mutual or trust funds.

The Hospital's cash and investments are categorized below to give an indication of the level of risk assumed at September 30, 2004, 2003 and 2002. Category (1) includes investments that are insured, or registered in the Hospital's name, or for which the securities are held by the Hospital or its agent in the Hospital's name. Category (2) includes uninsured and unregistered investments for which the securities are held by the counterparty's trust department or agent in the Hospital's name. Category (3) includes uninsured and unregistered investments for which the securities are held by the counterparty or by its trust department or agent, but not in the Hospital's name. Balances at September 30 were as follows:

		Credit Risk Category									
	(1)		(2)		(3)		Amount				
2004 Investment type: Direct obligations of or securities backed by the full faith and credit of the U.S.							-				
Government	\$ -0-	\$	-0-	\$	-0-	\$	-0-				
Cash and cash equivalents, certificates of deposit	1,804,472				-0-		1,804,472				
Totals	\$ 1,804,472	\$	0-	\$	-0-	\$	1,804,472				

NOTE 3 - DEPOSITS AND INVESTMENTS (Continued)

			Carrying				
		(1)		(2)		(3)	Amount
2003 Investment type: Direct obligations of or securities backed by the full faith and credit of the U.S							
Government Cash and cash equivalents,	\$	-0-	\$	-0-	\$	-0-	\$ -0-
certificates of deposit		(26,390)		0-		0-	(26,390)
Totals	\$	(26,390)	\$	-0-	\$	-0-	\$ (26,390)
			Cre	dit Risk Categ	ory		Carrying
2002		(1)		(2)		(3)	Amount
Investment type: Direct obligations of or securities backed by the full faith and credit of the U.S.							
Government Cash and cash equivalents,	\$	-0-	\$	- 0-	\$	-0-	\$ -0-
certificates of deposit		448,488					448,488
Totals	\$	448,488	\$	-0-	\$	-0-	\$ 448,488
NOTE 4 - ACCOUNTS RECEIV	/ABI	<u>.E</u>					
A summary of accounts receive	ble	is presented be	elow	r: <u>2004</u>		2003	2002
Net patient accounts receivable Estimated uncollectibles	,		\$	4,572,804 (1,676,000		4 ,487,897 (2,005,000)	\$ 4,658,065 (2,143,000)
Total			\$	2,896,804	. \$	2,482,897	\$ 2,515,065

NOTE 5 - PROPERTY, PLANT AND EQUIPMENT

The following is a summary of property, plant and equipment and related accumulated depreciation:

	S	September 30, <u>2003</u>	Additions	Dispositions	;	September 30, <u>2004</u>
Land Land improvements Leasehold improvements Building & fixed equipment Major moveable equipment Total Accumulated depreciation Net property, plant and equipment	\$	117,400 138,931 38,577 4,733,625 6,013,557 11,042,090 7,884,519 3,157,571	\$ -0- -0- 387,585 106,925 494,510 372,367 122,143	\$ 404 -0- 11,380 -0- 6,003 17,787 12,525 5,262	\$	116,996 138,931 27,197 5,121,210 6,114,479 11,518,813 8,244,361 3,274,452
	S	September 30, <u>2002</u>	Additions	Dispositions	;	September 30, <u>2003</u>
Land Land improvements Leasehold improvements Building & fixed equipment Major moveable equipment Total Accumulated depreciation Net property, plant and equipment	\$	117,400 138,931 38,577 4,733,626 5,763,311 10,791,845 7,672,118 3,119,727	\$ -0- -0- -0- -0- 430,242 430,242 366,517 63,725	\$ -0- -0- -0- 1 179,996 179,997 154,116 25,881	\$	117,400 138,931 38,577 4,733,625 6,013,557 11,042,090 7,884,519 3,157,571
	S	September 30, <u>2001</u>	Additions	Dispositions	ļ	September 30, 2002
Land Land improvements Leasehold improvements Building & fixed equipment Major moveable equipment Total Accumulated depreciation Net property, plant and equipment	\$	117,400 138,931 38,577 4,733,626 5,672,023 10,700,557 7,346,383 3,354,174	\$ -0- -0- -0- -0- 152,368 152,368 385,827 (233,459)	\$ -0- -0- -0- -0- 61,080 61,080 60,092	\$	117,400 138,931 38,577 4,733,626 5,763,311 10,791,845 7,672,118 3,119,727

NOTE 5 - PROPERTY, PLANT AND EQUIPMENT (Continued)

The hospital facility was originally built by the Concordia Parish Police Jury which issued ad valorem tax bonds to finance its construction. The facility assets were transferred to the District's financial statements with corresponding increases in fund balance

Property, plant and equipment includes fully depreciated assets which are still in service in the amount of \$5,278,757, \$4,811,321 and \$4,504,112 for 2004, 2003 and 2002, respectively.

These assets were obtained in part with funds from a Hill-Burton program grant of \$675,843. The Hill-Burton program has the ability to recapture a portion of that grant should the facility be taken out of service or used by an unqualified recipient.

A summary of assets held under capital leases, which are included in property, plant and equipment, at September 30 follows:

	<u>2004</u>	<u>2003</u>	<u>2002</u>
Equipment Accumulated depreciation	\$ 1,511,861 (1,297,443)	\$ 1,484,161 (1,228,046)	\$ 1,307,413 (1,189,231)
Total	\$ 214,418	\$ 256,115	\$ 118,182
NOTE 6 - OTHER ASSETS			
Other assets consist of the following:	0004	0000	2000
	<u>2004</u>	<u>2003</u>	<u>2002</u>
Notes receivable from medical students and			
doctors less estimated uncollectibles	\$ 88,534	\$ 65,267	\$ 42,056
Notes receivable from nursing students	8,533	7,083	7,489
Unamortized bond issue cost	5,099	842	1,854
LHA Trust Fund equity	162,218	132,485	111,812
Total	\$ 264,384	\$ 205,677	\$ 163,211

NOTE 7 - ACCRUED EXPENSES AND WITHHOLDINGS PAYABLE

Accrued expenses and withholdings payable at September 30 consist of the following:

		<u>2004</u>		2003		<u>2002</u>
State and federal taxes payable	\$	16,444	\$	7,811	\$	12,678
Accrued salaries and fees payable		153,524		132,053		113,068
Accrued compensated absences		415,976		329,040		301,146
Payroll withholdings payable		128,259		112,664		124,148
Louisiana mandated service charge		395		390		351
Vested sick pay payable		275,984	_	258,119	-	248,491
Total	\$ _	990,582	\$ _	840,077	\$ _	799,882

NOTE 8 - COMPENSATED ABSENCES

Employees of the District are entitled to paid vacation and sick days depending on job classification, length of service and other factors. It is impracticable to estimate the amount of accrued compensation for future unvested sick days and, accordingly, no liability has been recorded in the accompanying financial statements. However, vested vacation and vested sick pay for employees with over ten years of service and paid days off have been recorded as liabilities in the accompanying financial statements at employee earning rates in effect at the balance sheet date.

NOTE 9 - ESTIMATED THIRD-PARTY SETTLEMENTS

During May, 2004, the District was overpaid \$4,341,960 due to a claims processing error. The Medicare intermediary is recovering the overpayment through an offset of Medicare claims as they are being processed. The balance due as of September 30, 2004 was \$3,294,406.

NOTE 10 - PENSION PLAN

The District administers and is trustee of a qualified defined contribution plan, Riverland Medical Center Money Purchase Pension Plan. An employee is 100% vested upon entry to the plan with retirement age being age 59 ½. Plan benefits include death and disability provisions and choice of four payment options upon retirement. Plan provisions may be amended by the plan trustee. The District contributes 6% of salaries to the plan. Employee mandatory contributions are 6% and employee voluntary contributions are up to 14%. Pension expense charged to operations was \$319,534, \$295,039 and \$277,545 in 2004, 2003 and 2002, respectively Employee contributions for each fiscal year are summarized below:

NOTE 10 - PENSION PLAN (Continued)

		<u>2004</u>		<u>2003</u>	2002
Employee mandatory contributions Employee voluntary contributions	\$ _	358,701 44,734	\$ -	357,898 35,785	\$ 333,728 39,624
Total	\$_	403,435	\$_	393,683	\$ 373,352

NOTE 11 - LONG-TERM DEBT

The following is a summary of long-term debt, including capital lease obligations, at September 30:

6.0 percent Series 1994 Certificates of Indebt-		<u>2004</u>		2003	2002
edness due November 1, 2004, collateralized by a pledge and dedication of the District's excess annual revenues over expenses	\$	-0-	\$	80,723	\$ 181,766
4.25 percent Series 2003 Certificates of Indebt- edness due January 20, 2014, collateralized by a pledge and dedication of the District's excess annual revenues over expenses		472,857		-0-	-0-
Capital obligations at varying rates of imputed interest from 3.1 percent to 18.9 percent					
collateralized by leased equipment		202,903	•	240,767	92,774
Total long-term debt		675,760		321,490	274,540
Less current maturities of long-term debt		111,766		134,907	119,940
Long-term debt	\$_	563,994	\$ _	186,583	\$ 154,600

The Series 1994 Certificates of Indebtedness were issued to construct a new ICU wing. The Series 2003 Certificates of Indebtedness were issued for roof replacement.

NOTE 11 - LONG-TERM DEBT (Continued)

Scheduled principal and interest payments on long-term debt are as follows:

Year Ending September 30,	Principal	Interest	Total
2005	\$ 42,182	\$ 19,281	\$ 61,463
2006	44,010	17,453	61,463
2007	45,917	15,546	61,463
2008	47,907	13,556	61,463
2009	49,983	11,480	61,463
2010 - 2014	242,858	23,480	266,338
Total certificates of indebtedness	\$ 472,857	\$ 100,796	\$ 573,653

Scheduled principal and interest payments on capital leases are as follows:

Year Ending September 30,	_	Principal_	-	Interest	-	Total
2005	\$	69,584	\$	12,261	\$	81,845
2006		56,299		7,895		64,194
2007		41,870		4,222		46,092
2008		35,150		1,249		36,399
2009		-0-		-O -		-0-
Subsequent to 2009	-	-0-	_		-	-0-
Total capital leases	\$_	202,903	\$	25,627	\$	228,530

NOTE 12 - OPERATING LEASES

The District leases various equipment and offices under operating leases expiring in various years through 2008. These leases are all cancelable with notice. Certain operating leases provide for renewal options for an indefinite period at their fair rental value at the time of renewal. In the normal course of business, operating leases are generally renewed or replaced by other leases.

NOTE 12 - OPERATING LEASES (Continued)

Minimum future lease payments under operating leases as of September 30, 2004, and for each subsequent year in aggregate are provided below:

Year Ending September 30,	Amount
2005	\$ 30,161
2006	27,400
2007	27,400
2008	22,833
2009	-0-
Total minimum lease payments	\$107,794

NOTE 13 - NET PATIENT SERVICE REVENUE

The District has agreements with third-party payors that provide for payments to the District at amounts different from its established rates. A summary of the payment arrangements with major third-party payors follows.

Medicare - Inpatient acute care services rendered to Medicare program beneficiaries are paid at prospectively determined rates per discharge. These rates vary according to a patient classification system that is based on clinical, diagnostic and other factors. Certain outpatient services related to Medicare beneficiaries are paid based on a set fee per diagnosis with a hold harmless provision for cost reimbursement until January 1, 2006, unless legislation is passed to extend this provision. Swing bed routine services are reimbursed based upon a prospectively determined rate per day.

The District is reimbursed for cost reimbursable items at a tentative rate with final settlement determined after submission of annual cost reports by the District and audits thereof by the Medicare fiscal intermediary. The District's classification of patients under the Medicare program and the appropriateness of their admission are subject to an independent review by a peer review organization under contract with the District. The District's Medicare cost reports have been audited by the Medicare fiscal intermediary through September 30, 2003.

<u>Medicaid</u> - Medicaid inpatient services are reimbursed based on a prospectively determined per diem rate. Some Medicaid outpatient services are reimbursed under a cost reimbursement methodology, while others are paid prospectively based upon a fee schedule. The District is reimbursed at a tentative rate for cost based services with final settlement determined after submission of annual cost reports by the District and audits thereof by the Medicaid fiscal intermediary. The District's Medicaid cost reports have been examined by the Medicaid fiscal intermediary through September 30, 2000

NOTE 13 - NET PATIENT SERVICE REVENUE (Continued)

<u>Commercial</u> - The District has also entered into payment agreements with certain commercial insurance carriers, health maintenance organizations and preferred provider organizations. The basis for payment to the District under these agreements includes prospectively determined rates per discharge, discounts from established charges, and prospectively determined daily rates.

The District generates a substantial portion of its charges from the Medicare and Medicaid programs at discounted rates. A summary of gross Medicare and Medicaid charges for the years ended September 30, 2004, 2003 and 2002, follows:

	<u>2004</u>	2003	2002
Medicare and Medicaid gross patient charges	\$ 20,105,797 \$	20,785,734 \$	17,621,276
Contractual adjustments	(13,161,129)	(13,227,942)	(11,222,352)
Program patient service revenue	\$ 6,944,668 \$	7,557,792 \$	6,398,924
Percent of total patient gross charges	<u>74%</u>	<u>76%</u>	<u>70%</u>
Percent of total net patient revenues	<u>55%</u>	<u>57%</u>	<u>51%</u>

NOTE 14 - PROFESSIONAL LIABILITY RISK

The District participates in the Louisiana Patient's Compensation Fund ("PCF") established by the State of Louisiana to provide medical professional liability coverage to healthcare providers. The fund provides for \$400,000 in coverage per occurrence above the first \$100,000 per occurrence for which the District is at risk. The fund places no limitation on the number of occurrences covered. In connection with the establishment of the Patient's Compensation Fund, the State of Louisiana enacted legislation limiting the amount of healthcare provider settlement for professional liability to \$100,000 per occurrence and limited the PCF's exposure to \$400,000 per occurrence.

The District's membership in the Louisiana Hospital Association Trust Fund provides additional coverage for professional medical malpractice liability. The trust fund bills members in advance, based upon an estimate of their exposure. At policy year-end, premiums are re-determined utilizing actual losses of the District. The trust fund presumes to be a "Grantor Trust" and, accordingly, income and expenses are prorated to member hospitals. The District has included these allocations of income and equity in the trust in its financial statements.

NOTE 15 - SALES TAX REVENUE

During the year ended September 30, 1985, the voters of the District passed a one-fourth cent sales tax, which was renewed for an additional ten years in 1995. An additional ten year renewal was approved by voters in January, 2005. The sales tax is collected by the Concordia Parish School Board for a five percent collection fee

NOTE 16 - SELF-FUNDED BENEFIT PLAN

The District maintains a self-funded medical/drug benefit plan. The District entered into an agreement on November 1, 1997, with Insurance Management Administrators of Louisiana, Inc. for administration of the plan. The District purchases "excess" insurance coverage that provides for payment of claims over the \$27,500 specific deductible and \$972,500 maximum specific excess loss

NOTE 17 - CONTINGENCIES

The District evaluates contingencies based upon the best available evidence. The District believes that no allowances for loss contingencies are considered necessary. To the extent that resolution of contingencies results in amounts which vary from the District's estimates, future earnings will be charged or credited.

The principal contingencies are described below:

Governmental Third-Party Reimbursement Programs (Note 13) - The District is contingently liable for retroactive adjustments made by the Medicare and Medicaid programs as the result of their examinations as well as retroactive changes in interpretations applying statutes, regulations and general instructions of those programs. The amount of such adjustments cannot be determined. Further, in order to continue receiving reimbursement from the Medicare program, the District entered into an agreement with a government agent allowing the agent access to the District's Medicare patient medical records for purposes of making medical necessity and appropriate level of care determinations. The agent has the ability to deny reimbursement for Medicare patient claims which have already been paid to the District.

The healthcare industry is subject to numerous laws and regulations of federal, state and local governments. These laws and regulations include, but are not necessarily limited to, matters such as licensure, accreditation, privacy, government healthcare program participating requirements, reimbursement for patient services, and Medicare and Medicaid fraud and abuse. Recently, government activity has increased with respect to investigations and allegations concerning possible violations of fraud and abuse statutes and regulations by healthcare providers. Violations of these laws and regulations could result in expulsion from government healthcare programs together with the imposition of significant fines and penalties, as well as significant repayments for patient services previously billed. Management believes that the District is in compliance with fraud and abuse statutes as well as other applicable government laws and regulations. Compliance with such laws

NOTE 17 - CONTINGENCIES (Continued)

and regulations can be subject to future government review and interpretation as well as regulatory actions unknown or unasserted at this time.

Medicaid Uncompensated Cost - The District received interim amounts of \$1,260,892, \$1,286,595 and \$1,008,120 for Medicaid and self-pay uncompensated care services for the years ended September 30, 2004, 2003 and 2002, respectively. The interim amounts received are based upon uncompensated cost incurred in previous years. Current regulations require retroactive audit of the claimed uncompensated cost and comparison to the interim amounts paid by Medicaid in each fiscal year. Any overpayments will be recouped by Medicaid and the District has not made any provisions for such recoupments. Current regulation does not provide for settlement of underpayments by Medicaid. Management contends interim amounts paid reasonably estimate final settlement. To the extent management's estimates differ from actual results, the differences will be used to adjust income for the period when differences arise.

Professional Liability Risk (Note 14) - The District is contingently liable for losses from professional liability not underwritten by the Louisiana Patient's Compensation Fund or the Louisiana Hospital Association Trust Fund as well as for assessments by the Louisiana Hospital Association Trust Fund

Workmen's Compensation Risk - The District participates in the Louisiana Hospital Association Self-Insurance Workmen's Compensation Trust Fund. Should the fund's assets not be adequate to cover claims made against it, the District may be assessed its pro rata share of the resulting deficit. It is not possible to estimate the amount of additional assessments, if any. Accordingly, the District is contingently liable for assessments by the Louisiana Hospital Association Trust Fund. The trust fund is also a "Grantor Trust" and income and expenses are pro rated to member hospitals. The District included these allocations of income and equity in the trust in its financial statements.

Litigation and Other Matters - Various claims in the ordinary course of business are pending against the District. In the opinion of management and counsel, insurance is sufficient to cover adverse legal determinations in those cases where a liability can be measured.

NOTE 18 - CHARITY CARE

The District has a policy of providing charity care to indigent patients in emergency situations. The cost of free care provided is \$99,730, \$13,299 and \$69,630 for the respective fiscal years ended in 2004, 2003 and 2002.

NOTE 19 - JOINT VENTURE

The District entered into a cooperative endeavor (ie: joint venture) with a home health company on July 15, 2000. The District shares one-third of the profits and leases space to this organization. The District's share of profits were \$73,232, \$75,291 and \$124,850 for fiscal years ended in 2004, 2003 and 2002, respectively. Rental income was \$19,500, \$18,000 and \$18,000 for fiscal years ended in 2004, 2003 and 2002, respectively.

NOTE 20 - GOING CONCERN

As shown in the accompanying financial statements, the District incurred a net loss of \$1,371,322 during the year ended September 30, 2004. This loss combined with the four previous years of negative earnings creates an uncertainty about the District's ability to continue as a going concern Management of the District has developed the following plan to reduce its receivables and expenses and return the District to a profitable position. The ability of the District to continue as a going concern is dependent on the plan's success. The financial statements do not include any adjustments that might be necessary if the District is unable to continue as a going concern.

- Effective November 1, 2004, the District converted to critical access hospital status for Medicare reimbursement based on cost rather than a prospectively determined rate per discharge.
- A hiring freeze has been instituted except for critical needs in patient care.
- A reduction in hours worked has been implemented to reduce payroll costs.
- Nursing service is concentrating on daily census as a staffing measure and plans to reduce staffing during low census periods.
- Administration has implemented a new utilization review plan and regularly scheduled case management meetings to reduce patient care costs.
- Case management meetings are held to review all patients near the end of their assigned length of stay to develop discharge plans or transfer to alternate care settings.
- Representatives of administration, nursing service, medical records and all ancillary departments review patient care with the goal of reducing the costs of patient care.
- Analysis of rural health care clinic status for physicians' offices.

SUPPLEMENTARY INFORMATION

RIVERLAND MEDICAL CENTER SCHEDULES OF NET PATIENT SERVICE REVENUE YEARS ENDED SEPTEMBER 30, 2004, 2003 AND 2002

	2004	2003	2002
Daily Patient Services:	4 470 400	4.040.050	4.540.000
Adult and pediatric	\$ 1,473,492	\$ 1,642,259	\$ 1,540,900
Swing bed	38,900	15,600 864,000	10,700
Intensive care	686,450 86,640	94,440	788,800 96,000
Nursery			
Total daily patient services	2,285,482	2,616,299	2,436,400
Other Professional Services:			
Operating room			
Inpatient	313,200	349,900	241,630
Outpatient	566,150	580,706	455,587
Total operating room	879,350	930,606	697,217
Recovery room			
Inpatient	129,500	150,150	125,450
Outpatient	127,650	129,600	108,575
Total recovery room	257,150	279,750	234,025
Labor/delivery room			
Inpatient	327,050	317,100	279,850
Anesthesia			
Inpatient	5,100	1,200	-O -
Outpatient	482,692	521,923	475,426
Total anesthesia	487,792	523,123	475,426
Radiology			
Inpatient	1,388,206	1,443,093	1,168,097
Outpatient	3,079,668	3,344,931	3,196,691
Total radiology	4,467,874	4,788,024	4,364,788
Laboratory			
Inpatient	1,792,384	2,000,234	1,733,601
Outpatient	3,408,187	2,770,823	2,582,672
Total laboratory	\$ 5,200,571	\$ 4,771,057	\$ 4,316,273

RIVERLAND MEDICAL CENTER SCHEDULES OF NET PATIENT SERVICE REVENUE (Continued) YEARS ENDED SEPTEMBER 30, 2004, 2003 AND 2002

		2004		2003		<u>2002</u>
Blood Inpatient	\$	162,804	\$	172,728	\$	73,612
Outpatient	Ψ	69,998	Ψ	33,939	Ψ	10,001
Catpatione						
Total blood		232,802		206,667		83,613
						
Respiratory care						
Inpatient		2,594,958		2,736,383		2,335,758
Outpatient		244,501		226,393		238,571
Total reprintant core		2 830 450		2,962,776		2,574,329
Total respiratory care		2,839,459		2,902,770		
IV therapy						
Inpatient		1,216,394		1,348,208		1,232,130
Outpatient		420,459		407,256		428,446
Total IV therapy		1,636,853		<u>1,755,464</u>		<u>1,660,576</u>
Physical & speech therapy		15,580		15,946		10,990
Inpatient Outpatient		51,052		89,937		328,182
Odipatient		31,032		03,001		020,102
Total physical & speech therapy		66,632		105,883		339,172
,						
EKG and EEG						
Inpatient		121,816		118,116		111,898
Outpatient		<u>176,372</u>		143,640		<u> 150,472</u>
Total EKG and EEG		298,188		261,756		262,370
Total ENG and EEG		290,100		201,100		202,570
Medical supply						
Inpatient		1,416,309		1,560,603		1,504,426
Outpatient		1,426,873		1,347,615		1,321,917
Total medical supply	\$	2,843,182	\$	2,908,218	\$	<u>2,826,343</u>

RIVERLAND MEDICAL CENTER SCHEDULES OF NET PATIENT SERVICE REVENUE (Continued) YEARS ENDED SEPTEMBER 30, 2004, 2003 AND 2002

Dharmagu		<u>2004</u>		2003		<u>2002</u>
Pharmacy	\$	1,573,309	\$	1,740,667	\$	1,485,716
Inpatient Outpatient	Ф		Ф	583,836	Þ	
Outpatient		<u>671,687</u>		303,630		500,822
Total pharmacy		2,244,996		2,324,503		1,986,538
Emergency room						
Inpatient		(60)		160		(310)
Outpatient		822,088		806,875		791,610
				_		
Total emergency room		822,028		807,035		791,300
Emergency room physician fees						
Inpatient		(5,558)		(3,000)		(2,564)
Outpatient		989,574		<u>1,008,790</u>		1,021,227
Total emergency room physician fees		984,016		1,005,790		1,018,663
Hospitalist physician fees						
Inpatient		265,460		206,750		11,965
Outpatient		4,011		3,115		280
Total hospitalist physician fees		<u>269,471</u>		209,865		12,245
Monitor						
Inpatient		338,786		392,882		396,704
Outpatient		6,174		3,724		5,096
Total monitor		344,960		396,606		401,800
Cardiac rehab						
Outpatient	\$	-0-	\$	- 0-	\$	10,130
Carpanolit	•	<u>~</u>	*		*	,

RIVERLAND MEDICAL CENTER SCHEDULES OF NET PATIENT SERVICE REVENUE (Continued) YEARS ENDED SEPTEMBER 30, 2004, 2003 AND 2002

	2004	2003	2002
Clinics			
St. Joseph	\$ 67,441	\$ 161,494	\$ 252,639
Ferriday #1	75,354	148,169	112,294
Pediatric clinic	150,365	14,890	-0-
Darakshan clinic	255,485		
Total clinics	548,645	324,553	364,933
Total other professional services	24,751,019	24,878,776	22,699,591
Gross patient service revenue	27,036,501	27,495,075	25,135,991
Deductions from Revenue:			
Medicare and Medicaid contractual adjustments	14,422,021	14,514,537	12,230,472
Uncompensated care reimbursement	(1,260,892)	(1,286,595)	(1,008,120)
Uncompensated services	99,730	-0-	-0-
Other	1,082,348	1,100,354	1,269,136
Total deductions from revenue	14,343,207	14,328,296	12,491,488
Net patient service revenue	\$ 12,693,294	\$ 13,166,779	\$ 12,644,503

RIVERLAND MEDICAL CENTER SCHEDULES OF OTHER REVENUE YEARS ENDED SEPTEMBER 30, 2004, 2003 AND 2002

		2004	2003	<u>2002</u>
Meals sold to employees	\$	53,199 \$	55,019 \$	48,381
Medical records revenue		13,546	13,116	13,713
Vending machine commissions		2,415	2,528	2,478
Rental income		33,262	31,250	29,225
Home health joint venture payments		73,232	75,291	124,850
Miscellaneous revenue	_	85,417	70,879	48,682
Total other revenue	\$_	261,071 \$	248,083 \$	267,329

RIVERLAND MEDICAL CENTER SCHEDULES OF EXPENSES - SALARIES AND BENEFITS YEARS ENDED SEPTEMBER 30, 2004, 2003 AND 2002

		<u>2004</u>		<u>2003</u>		2002
Administration	\$	556,007	\$	575,099	\$	623,230
Plant operations and maintenance	·	136,974	,	123,628	·	155,619
Laundry		12,873		15,109		14,261
Housekeeping		129,584		102,997		92,661
Dietary and cafeteria		147,675		151,464		131,907
Medical records		142,194		159,160		151,254
Nursing services		991,822		1,008,946		886,848
Intensive care unit		637,086		651,439		655,073
Nursery		68,954		74,270		63,470
Operating room		246,015		264,631		248,725
Delivery room		450,556		377,745		352,657
Anesthesiology		276,529		275,773		275,773
Radiology		363,490		304,278		304,767
Laboratory		422,371		444,620		392,710
Respiratory therapy		299,059		308,298		276,484
Central supply		57,434		56,039		51,133
Pharmacy		154,370		169,575		154,858
Cardiac rehab		-0-		-0-		9,241
Emergency room		433,140		454,650		436,732
Clinic		578,938		281,621		<u>268,093</u>
Total salaries		6,105,071		5,799,342		5,545,496
Payroll taxes		79,887		73,949		68,743
Hospital insurance		670,416		430,151		572,795
Other		18,708		36,779		25,869
2 - 10.						
Total benefits		769,011		540,879		667,407
Total salaries and benefits	\$	6,874,082	\$	6,340,221	\$	6,212,903

RIVERLAND MEDICAL CENTER SCHEDULES OF EXPENSES - MEDICAL SUPPLIES AND DRUGS YEARS ENDED SEPTEMBER 30, 2004, 2003 AND 2002

		<u>2004</u>	2003	2002
Nursing services	\$	9,860	\$ 7,120	\$ 8,107
Intensive care unit		5,913	9,079	14,433
Nursery		4,680	5,051	6,661
Operating room		110,249	119,495	101,642
Delivery room		30,923	37,261	45,603
Anesthesiology		5,448	7,421	4,874
Radiology		64,401	77,416	72,882
Laboratory and blood		477,707	488,430	442,435
IV therapy		78,433	82,121	79,910
Respiratory therapy		36,103	33,703	32,261
Physical therapy		-0-	97	540
Central supply		227,730	232,079	188,713
Pharmacy		630,445	574,531	470,180
Cardiac rehab		640	-0~	4,756
Emergency room		25,009	24,138	26,108
Clinics	,	11,636	17,168	11,383
Total medical supplies and drugs	\$,	1,719,177	\$ 1,715,110	\$ 1,510,488

RIVERLAND MEDICAL CENTER SCHEDULES OF EXPENSES - PROFESSIONAL FEES YEARS ENDED SEPTEMBER 30, 2004, 2003 AND 2002

	<u>20</u>	04	2003	<u>2002</u>
Nursery	\$	3,840 \$	3,840	\$ 960
Operating room	6	35,000	64,032	65,000
Ultrasound	1:	32,894	229,130	137,592
Laboratory	•	12,000	12,000	13,000
Physical therapy	3	33,194	53,161	169,372
Emergency room	88	99,664	836,025	831,072
Hospitalist	36	63,02 <u>6</u>	511,023	0-
Total professional fees	\$ <u>1,5</u> 0	<u>09,618</u> \$	1,709,211	\$ 1,216,996

RIVERLAND MEDICAL CENTER SCHEDULES OF EXPENSES - OTHER EXPENSES YEARS ENDED SEPTEMBER 30, 2004, 2003 AND 2002

		<u>2004</u>		2003	2002
Contract services	\$	95,232	\$	69,595	\$ 48,197
Collection fees		92,688		80,379	26,182
Director fees		2,075		2,100	2,100
Legal and accounting		49,430		57,772	54,513
Supplies		331,632		372,317	359,838
Repairs and maintenance		220,760		275,569	255,862
Utilities		212,187		256,397	211,083
Telephone		61,867		51,464	55,361
Travel		10,919		16,992	29,370
Rentals		75,162		72,630	70,704
Education		6,179		4,242	6,584
Advertising		26,363		30,365	10,026
Dues and subscriptions		81,950		78,426	62,083
Miscellaneous	_	74,710	_	73,304	69,053
Total other expenses	\$_	1,341,154	\$_	1,441,552	\$ 1,260,956

RIVERLAND MEDICAL CENTER SCHEDULES OF PER DIEM AND OTHER COMPENSATION PAID TO BOARD MEMBERS YEARS ENDED SEPTEMBER 30, 2004, 2003 AND 2002

		<u> 2004</u>		2003		2002
Board Members:						
Mr Larry McManus	\$	300	\$	300	\$	300
Mr Theodore McCoy		300		300		300
Mr Lynn White		-0-		- 0-		1 <i>75</i>
Mr. Fred Butcher		300		300		300
Mrs. Rena Pitts		300		300		300
Ms. Carolyn Magoun		275		-0-		-0-
Dr. Sarah Lee		75		300		300
Dr. Herman Gibson		225		-0-		-0-
Ms. Juanita Alwell		-0-		300		300
Mr. Jim Graves	-	300	_	300	_	125
Totals	\$	2,075	\$_	2,100	\$_	2,100

Bobby G. Lester, CPA John S. Wells, CPA Robert G. Miller, CPA Paul A. Delaney, CPA Mary L. Carroll, CPA

Melanie I. Layssard, CPA Brenda J. Lloyd, CPA

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REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Commissioners
Parishwide Hospital Service District
of the Parish of Concordia,
State of Louisiana
("Riverland Medical Center")
Ferriday, Louisiana

We have audited the basic financial statements of the Parishwide Hospital Service District of the Parish of Concordia, Riverland Medical Center (the District or the Hospital) as of and for the years ended September 30, 2004, 2003 and 2002, and have issued our report thereon dated February 3, 2005. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered Riverland Medical Center's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinions on the basic financial statements and not to provide assurance on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Riverland Medical Center's basic financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under Government Auditing Standards.

Board of Commissioners Parishwide Hospital Service District of the Parish of Concordia, State of Louisiana Page Two

This report is intended for the information and use of the Board of Commissioners, management and the office of the Legislative Auditor of the State of Louisiana and is not intended to be and should not be used by anyone other than these specified parties. This restriction is not intended to limit the distribution of this report, which is a matter of public record.

Certified Public Accountants

Lesta, Helle - wills

February 3, 2005

RIVERLAND MEDICAL CENTER AUDITORS' COMMENTS AND RECOMMENDATIONS YEAR ENDED SEPTEMBER 30, 2004

September 30, 2002:

Finding: The District has incurred losses in each of the last three (3) reporting periods.

Recommendation: We recommend management expand existing and identify new revenue sources which exceed expenses needed to generate the revenues. We also recommend management monitor all services and where possible, eliminate services which produce losses. All expenses, including staffing and benefits should be examined in search of efficiencies or excesses.

Management's Response: Administration will follow the recommendations to increase revenue and control costs. In addition the management team will review all aspects of the billing and collection process to increase amounts collected and reduce bad debt. Discharge planning will occur on all patients to try to reduce Medicare length of stay and to reduce patient costs. Administration, nursing services and medical records will work with staff physicians to achieve the most effective use of hospital assets. Collection personnel must work to reduce the number and amount of accounts aging past 360 days. When available, health insurance will be filed instead of liability insurance to reduce collection time. Efforts will be increased to collect from cash patients at the time of service. Payment will be required prior to non-emergency treatments or testing.

Resolution: This matter has not been resolved.

September 30, 2003:

Professional standards define a significant audit adjustment as a proposed correction of the financial statements that, in our judgment, may not have been detected except through our auditing procedures. We proposed adjustments to accounts receivable, contractual adjustments, allowances, accounts payable, and capital leases that could, in our judgment, either individually or in the aggregate, have a significant effect on the District's financial reporting process.

Finding: A significant number of adjusting journal entries was necessary during the audit in order to present the District's financial statements according to generally accepted accounting principles. *Prior* year audit adjusting entries were not entered into the District's accounting system until August, 2003. The preliminary net income for the twelve months ended September 30, 2003 was reduced by over \$2.5 million dollars to produce a net loss as reported according to generally accepted accounting principles.

RIVERLAND MEDICAL CENTER AUDITORS' COMMENTS AND RECOMMENDATIONS YEAR ENDED SEPTEMBER 30, 2004

September 30, 2003: (Continued)

Recommendation: We recommend management place more emphasis on accurately reporting the District's financial status on an interim basis. Accurate interim information is necessary to make informed decisions throughout the year. We also recommend management monitor Medicare, Medicaid and insurance contractual adjustments as well as bad debt percentages during the year in order to provide more meaningful interim information.

Management's Response: Administration will place more emphasis on timely and accurate interim financial statements. Administration will monitor Medicare and Medicaid payments and adjustments each month to accurately track financial adjustments.

Resolution: While improvement in the financial reporting area was noted, efforts should continue so that additional progress can be made.

Finding: We noted a new equipment lease that met operating lease criteria that was being treated as a capital lease.

Recommendation: Leases should be reviewed upon inception to determine if they meet the criteria for capitalization. If such criteria are met, they should be capitalized and the asset and liability should be recorded. If the leases are determined to be operating leases, then the periodic lease payments should be expensed.

Management's Response: The Administrator and CFO will consult with the CPA on all leases to determine if the lease is a capital or operating lease.

Resolution: This matter has not been resolved.

Finding: Medicare swing bed claims for the twelve month audit period were not processed for payment before the cost report submission deadline.

Recommendation: Accounts receivable for the District should be more proactively monitored in order to expedite payments due. Management should review collection status on a monthly basis Responsibilities should be communicated to each member of the collections staff and aging reports for their area of accountability should be reviewed with them.

Management's Response: The Medicare swing bed claims have been properly filed and payment is in process

Resolution: This matter has been resolved.

RIVERLAND MEDICAL CENTER AUDITORS' COMMENTS AND RECOMMENDATIONS YEAR ENDED SEPTEMBER 30, 2004

September 30, 2004:

Finding: We noted that a capital lease did not contain a nonappropriation clause or was not approved by the Louisiana State Bond Commission.

Recommendation: We recommend obtaining nonappropriation clauses for all capital leases

Management's Response: The District will request an addendum to add the nonappropriation clause

Finding: The District did not include all activity or bank account balance of a checking account on the books of the District.

Recommendation: We recommend recording all assets owned by the District on the books of the District and its financial statements

Management's Response: All assets owned by the District will be recorded on the books of the District and its financial statements.

Finding: The District utilizes a signature stamp for signing checks during the absence of the administrator and assistant administrator. The custodian of the signature stamp has an incompatible duty which disqualifies her as a check signer.

Recommendation: We recommend that the District revise check signing policy and procedures in order to strengthen internal controls over cash disbursements. If the signature stamp is still considered necessary, the employee with possession of the stamp should not have authority to produce cash disbursements, payables or payroll.

Management's Response: Management will segregate duties.

Finding: The Finance Committee has been delegated with pre-approval oversight for all administrative travel. However, a sample of expense reimbursement vouchers for the administrator did not have that approval documented with his expense reimbursement check.

Recommendation: We recommend that a member of the finance committee review and approve all administrative expense reimbursement requests before the transaction is processed.

Management's Response: Authorization for payment will be documented on future expense reimbursement forms.